

Airline Interview Counseling Application

NAME _____ DATE _____

To begin your interview counseling session, please tell us about yourself by giving a brief description of your aviation background in the space at the bottom of this form. Then complete the application form and return it to us along with a copy of your application, resume, last 3 pages of your logbook (copied full-size) and your payment.

Be sure to let us know your preferred interview time and date. Upon receipt we will confirm your interview and give you a specific appointment.

My preferred time/date is: _____

My phone number is _____ The best time to reach me is _____

BILLING INFORMATION:

___ Check Enclosed ___ Bill \$325 (via phone) ___\$375 (in person) to my credit card:

MasterCard/VISA# _____

Expiration Date _____ Cardholder Name _____

Signature _____

Please give a brief description of your background in aviation. Tell us how you got started flying, what you've been doing with it, and what your plans are for the future. If you have any specific questions you would like us to research prior to your interview session, please include them as well. (Attach extra sheets as necessary. Maximum in-depth information from you will save you time and money!)

Interview Counseling: *What's it all about?*

Concerned about your upcoming airline interview? You should be!

Interview opportunities are comparable to a checkride and their successful outcome is of vital importance to your career progression. Don't bet your job on this crucial event. Get the guidance you need from airline captains familiar with the ins and outs of interviewing from both sides of the table.

How Aviation Career Counseling Can Help You

We can help you prepare for this important event by fully briefing you on:

- the psychology of interviewing...what to expect and why
- how to calm your fears and overcome the natural tendency to be nervous
- preparing yourself: mentally, physically and intellectually
- enhancing your best image through proper speech, actions and dress
- developing a well-paced, memorable presentation of your best qualities
- tough questions you'll likely be asked and how to answer them to your advantage
- impressing the interviewer, from start to finish

In a word, how to market a unique product: you! Remember, good preparation helps you to attain a high level of self-confidence which results in your making the best impression possible.

The Three Phases of Interview Counseling

Phase 1: *The Anatomy of an Interview*

- ◆ What you can expect
- ◆ Your Job—before, during and after the interview
- ◆ Basic Dos and Don'ts
- ◆ Questions to expect and what your answers should tell them about you
- ◆ How to avoid canned answers and use memorable, personalized answers
- ◆ Your Preparation: study material, recommended reading, conducting your own background check to ease the process

Phase 2: *The Practice Interview*

- ◆ Role Playing—for a reason
- ◆ Video Taped—to show you the "real" you—an eye opener!
- ◆ Emphasize & probe your weak areas
- ◆ Challenge your ability to think (and talk) under pressure
- ◆ Ask you those tough questions you can't/won't ask yourself
- ◆ Quiz your aviation knowledge—is it up to ATP standards?

Phase 3: *The Critique*

- ◆ Your Personal Evaluation: The good and the bad
- ◆ Recommended reading and practice exercises

Interview counseling sessions take 3 ½ to 4 hours and are scheduled for morning (0900) or afternoon (1400) sessions. Transportation to and from the Santa Barbara Airport is included in the \$375 fee (in person) which is payable in advance by check (allow 2 weeks lead time) or credit card (VISA/MasterCard).

Telephone counseling is available for \$325 (via your phone call to us at a pre-arranged time) but is not recommended due to the importance of a positive visual impact at your upcoming interview.

We recommend you schedule your counseling session 2 weeks prior to your interview date, if possible. Phone, FAX and E-mail inquiries welcome.

**Aviation Career Counseling
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E-mail: pilotcounselor@aviationcareercounseling.com**

Recommended Reading:

Interviewing

Airline Pilot Interviews How You Can Succeed in Getting Hired by Irv Jasinski. Available from Airline Pilot Employment Advisors, P.O. Box 301409, Escondido, CA 92030 \$14.95 619/489-9419

Checklist for Success A Pilot's Guide to the Successful Airline Interview by Cheryl A. Cage. Available from Cage Consulting P.O. Box 460327, Aurora, CO 80046-0327 \$29.95 303/693-8910

The Airline Career and Interview Manual by Captain Bob Norris & Danny Mortensen. Available from Aviation Business Services 800/824-4170

Airline Pilot Technical Interviews A Study Guide by Ronald D. McElroy. Available from Cage Consulting \$27.95. See above for address

Sweaty Palms The Neglected Art of Being Interviewed by H. Anthony Medley. Ten Speed Press

Interview Power Selling Yourself Face to Face by Tom Washington. Mount Vernon Press, Bellevue, WA \$12.95 800/323-7995

Interview for Success by Caryl Rae Karnnich & Ronald L. Krannich, Ph. Ds. Impact Publications \$13.95

Knock 'Em Dead With Great Answers to Tough Interview Questions by Martin Yate. Bob Adams Inc. Publishers

Job Interviews That Mean Business Powerful Strategies for Turning Interviews into Jobs in a Competitive Job Market by David R. Eyler. Random House

Testing and Simulator Preparation

(Recommended by Aviation Career Counseling)

“Airline Test Kit” by Kit Darby.

AIR, Inc., Atlanta, GA 30337 800/AIRApps

“ATP Airline Transport Pilot FAA Written Exam” by Irvin N. Gleim.

800-87-GLEIM

“Aviation Weather” by Peter F. Lester.

Jeppesen/Sanderson Training Products

“Flying Jets” Aircraft and Simulators by Captain Bob Norris.

Available from Aviation Consulting Services 415/508-1079

“Mechanical Aptitude and Spatial Relations Tests” by Joan U. Levy and

Norman Levy. An ARCO book by Macmillan, USA. (8 ½” x 11” format)

“Mental Math for Pilots” by Ronald D. McElroy. Published by Cage Consulting

P.O. Box 460327, Aurora, CO 80046-0327. 303/693-8910. \$27.95.

“Military Flight Aptitude Tests” by Solomon Wiener.

An ARCO book by Macmillan, USA. (8 ½” x 11” format)

“Officer Candidate Tests” by Solomon Wiener.

An ARCO book by Macmillan, USA (8 ½” by 11” format)